

What to Expect in 2022?

Four Big Trends

1. A Services-led Recovery
2. The Major Projects Pivot
3. Professionalisation Drives Regional Growth
4. Internal Migration Boom

Trend #1:

A Services-led Recovery

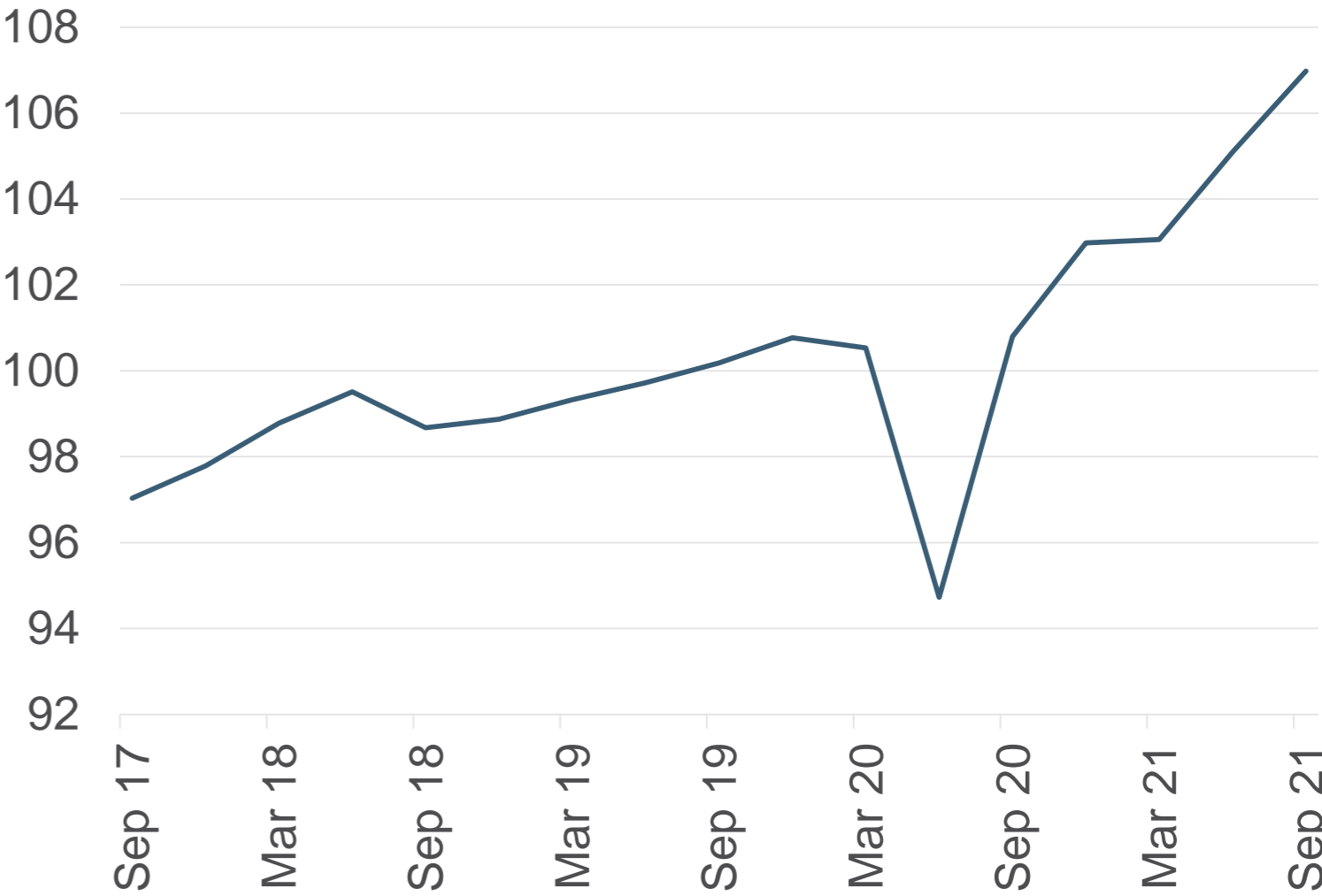
Can't Argue With Results

Employment Index, Queensland



Note: Ratio FT Emp. to Working Age Pop., 100=2019 avg

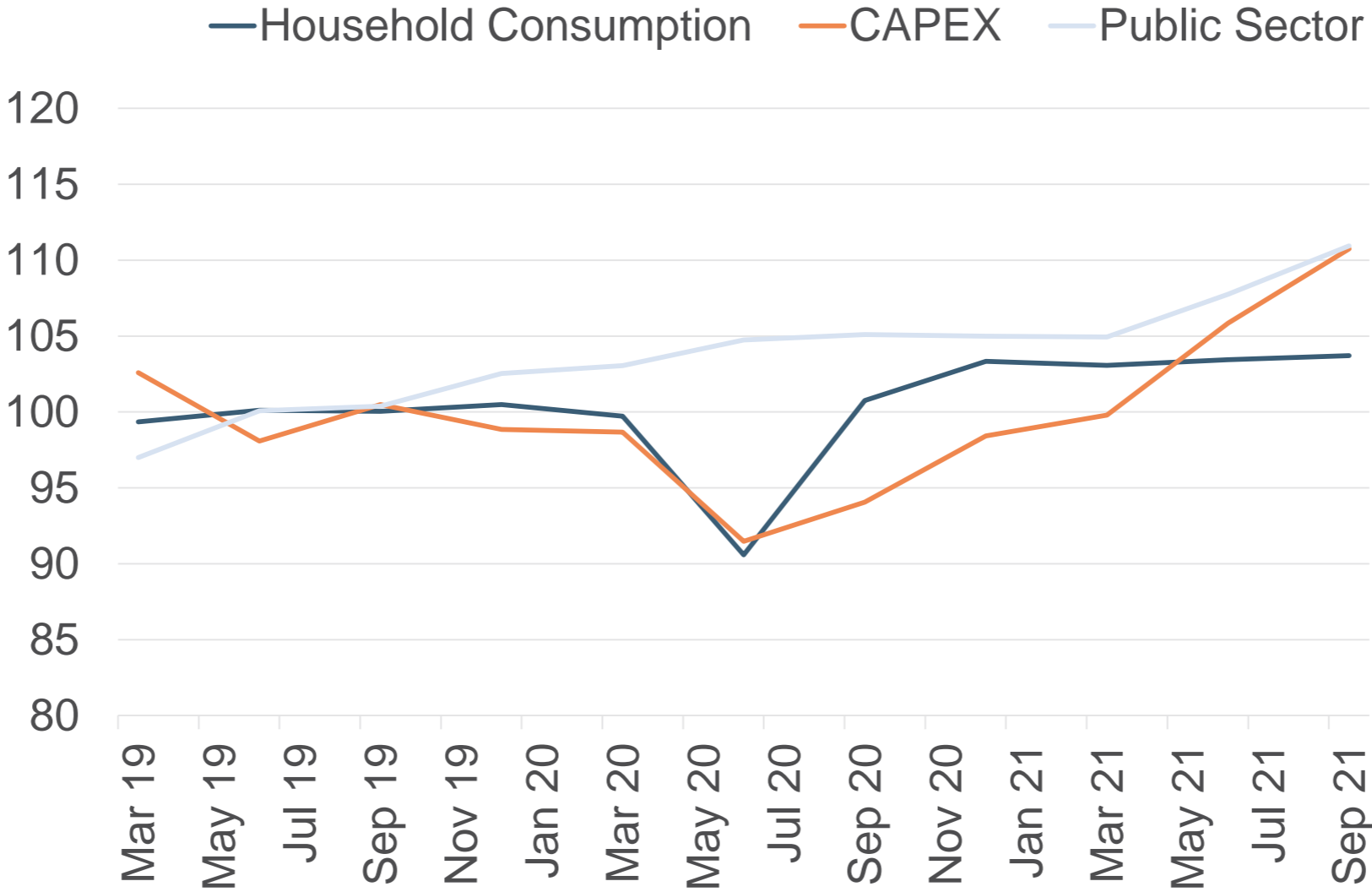
Economic Index, Queensland



Note: State Final Demand, 100=2019 avg

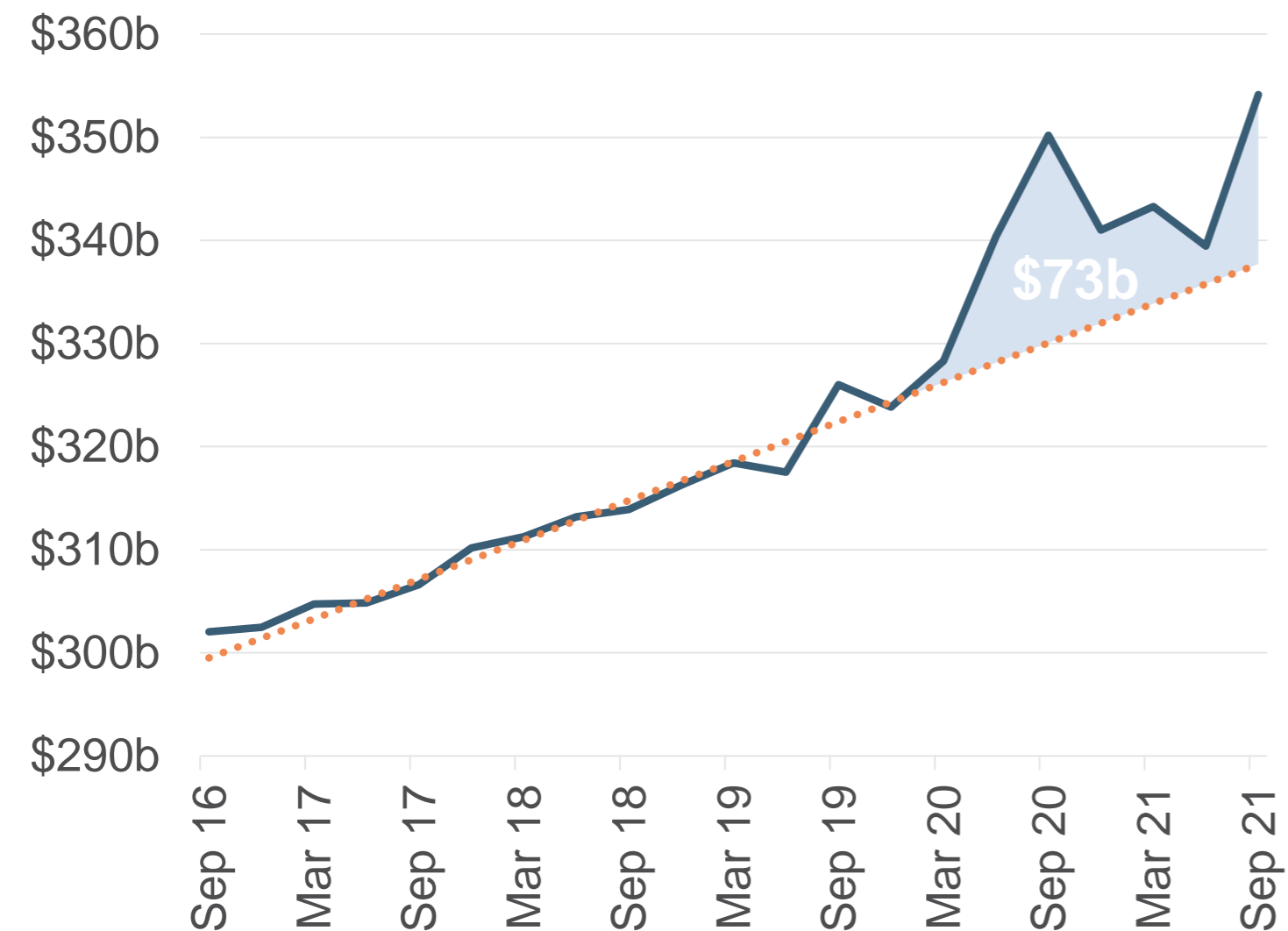
Households Pulled Back

Final Demand Components, Queensland



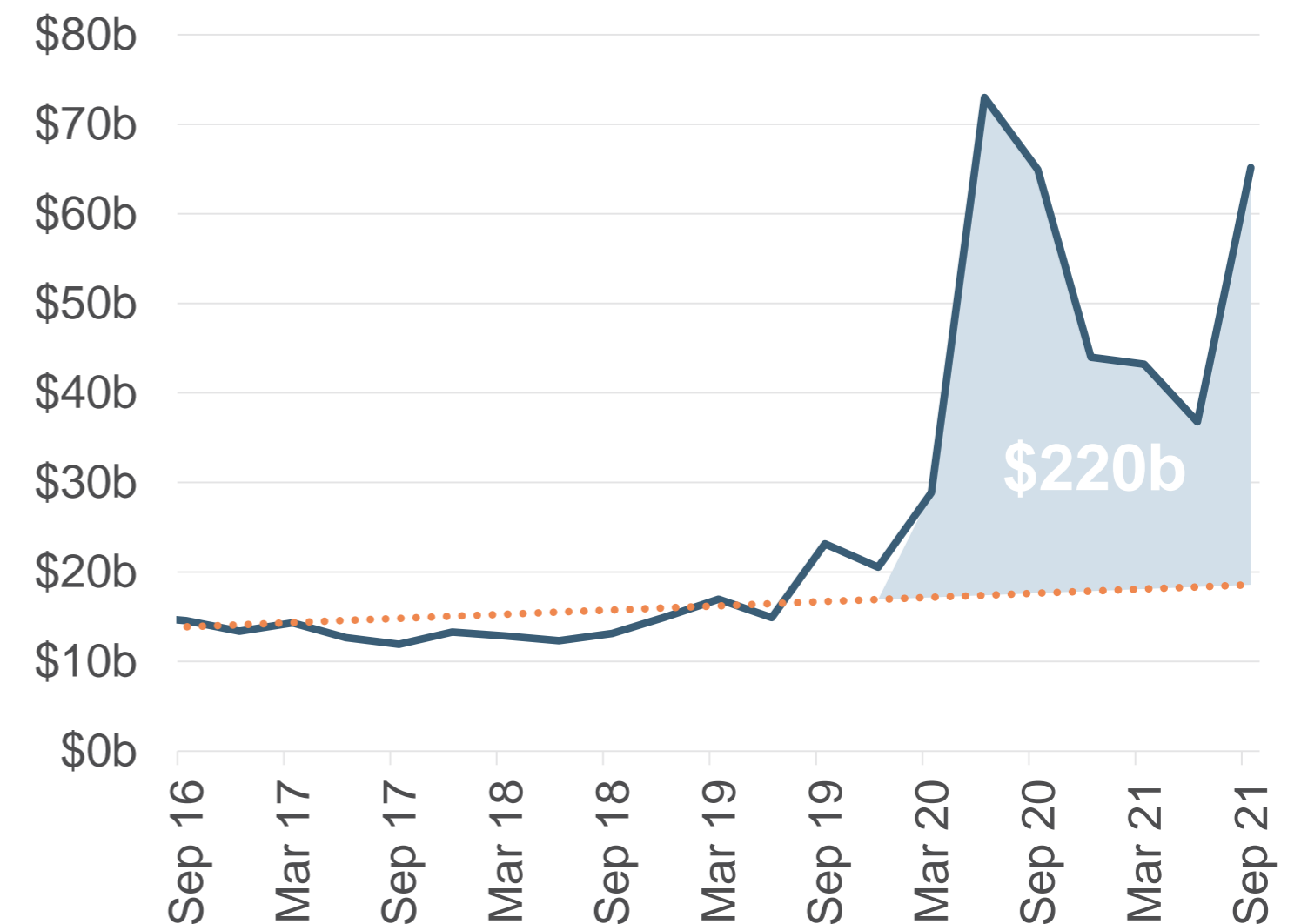
Income is booming...

Real Household Disposable Income, Qtly, Aus



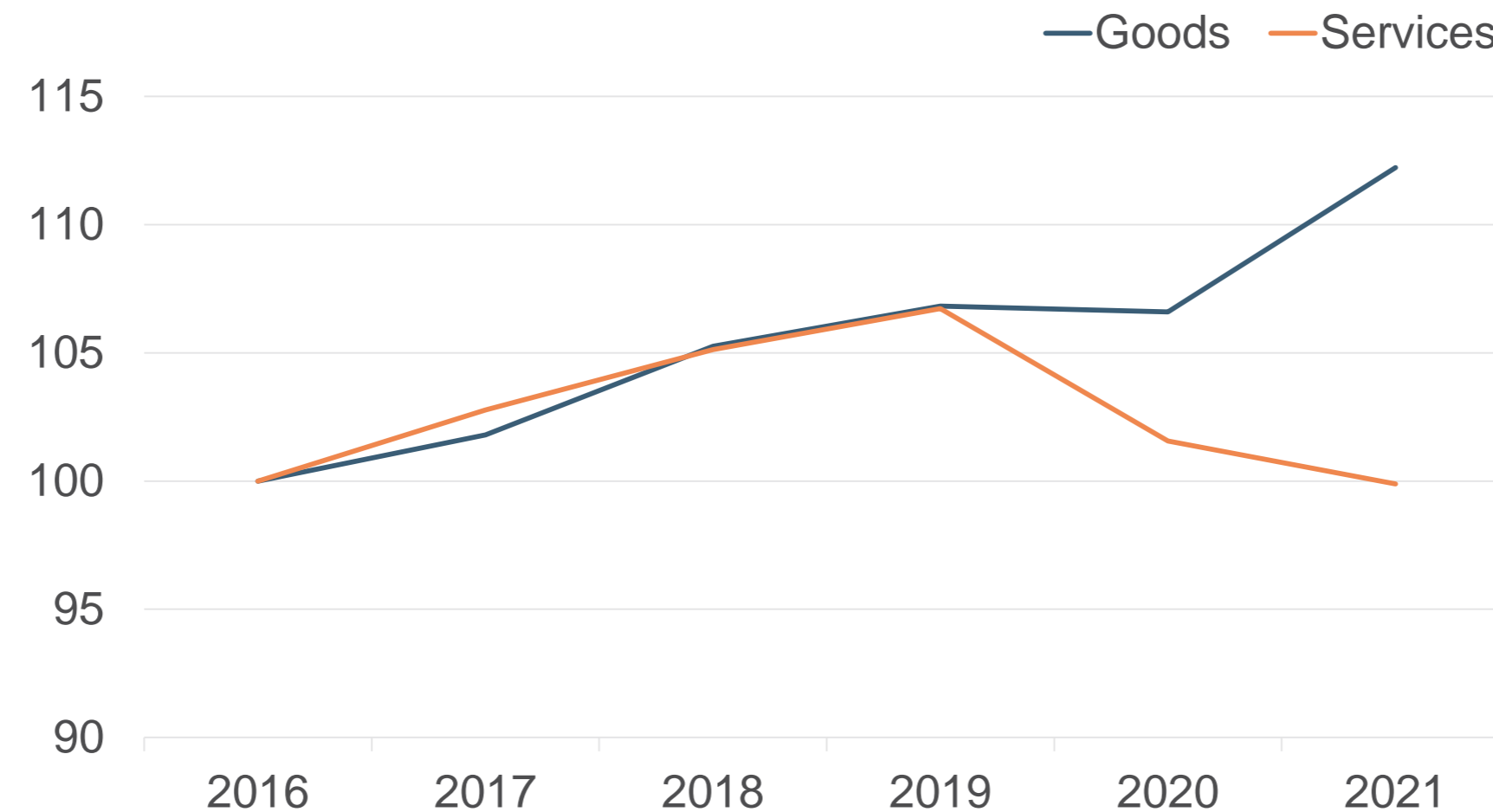
...but we're saving it.

Household Net Savings, Qtly, Aus



Spending Patterns

Household Consumption, Annual, Australia



Note: Index, 100=2016

The Sunshine Coast Experience

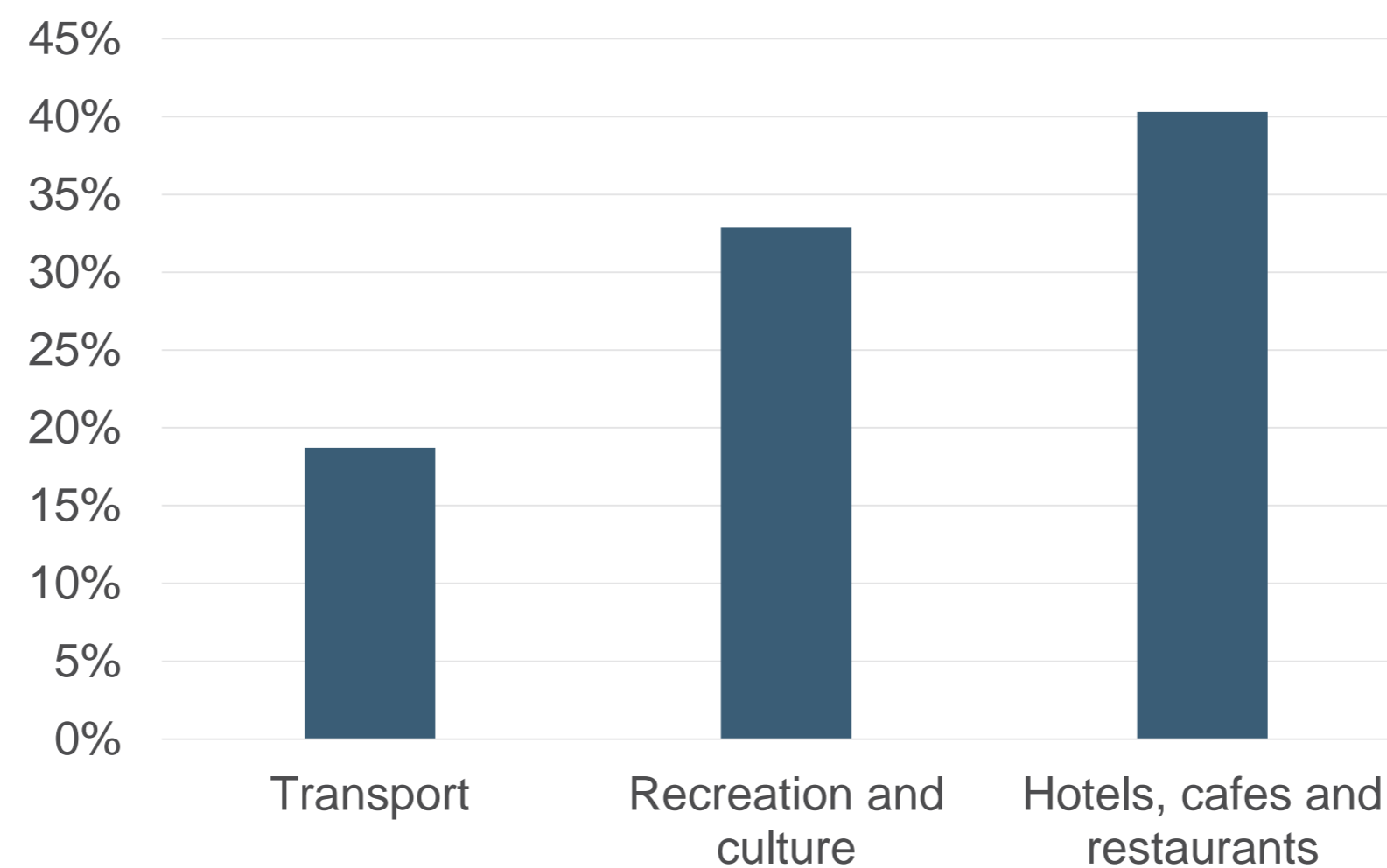
Quarterly Hours Worked, Experience Economy, Sunshine Coast



Note: Accommodation and Food Services; Arts and Recreation Services; Rental, Hiring and Real Estate Services; Transport, Postal and Warehousing

The Tide Has Begun To Turn

Household Spending, Aug 21 vs Dec 21, Queensland



Trend #1 Takeaway

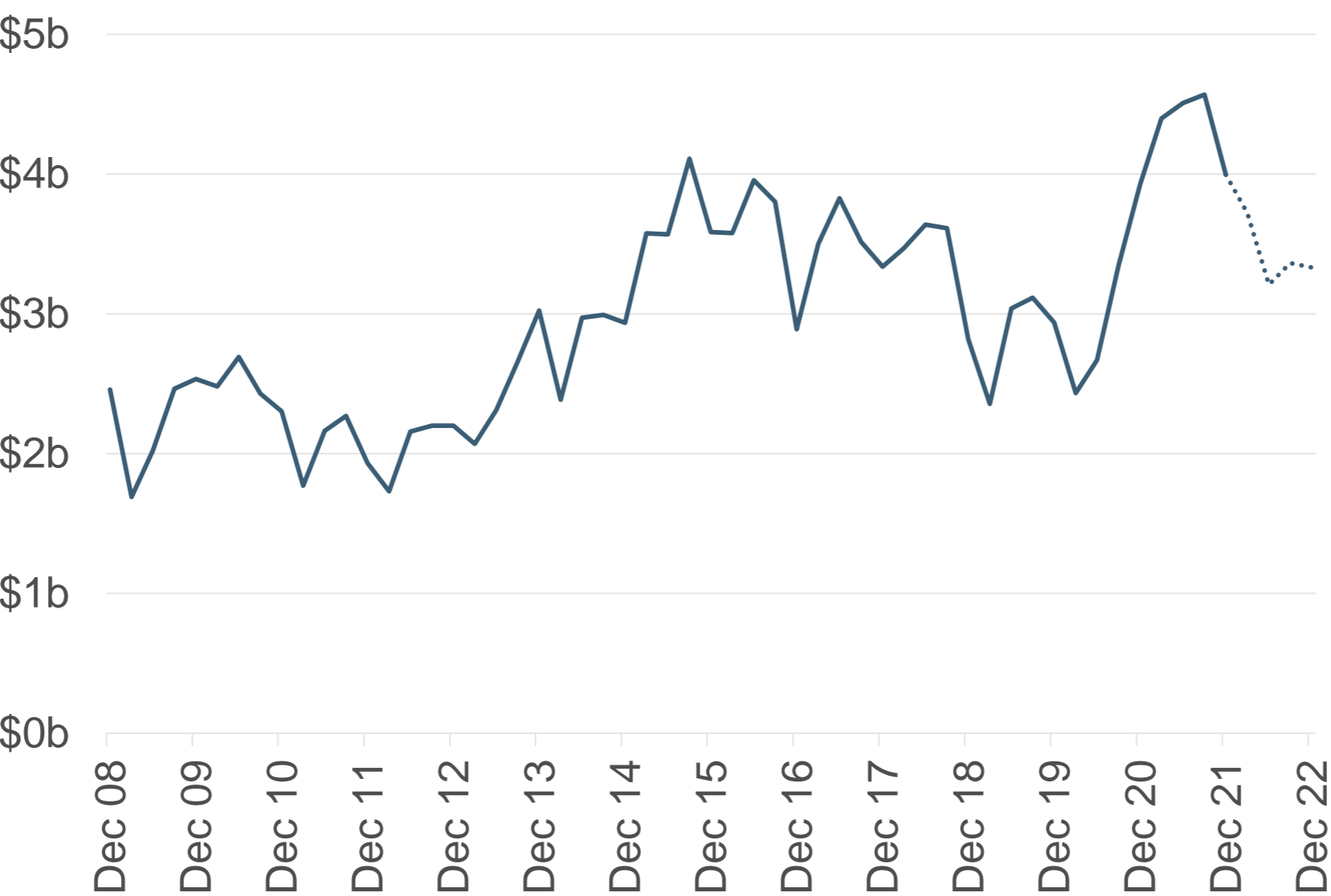
2022 will see a significant snapback to services, driven by the unleashing of savings and the re-opening of borders. Saddle up.

Trend #2

The Major Projects Pivot

Residential Pipeline Full

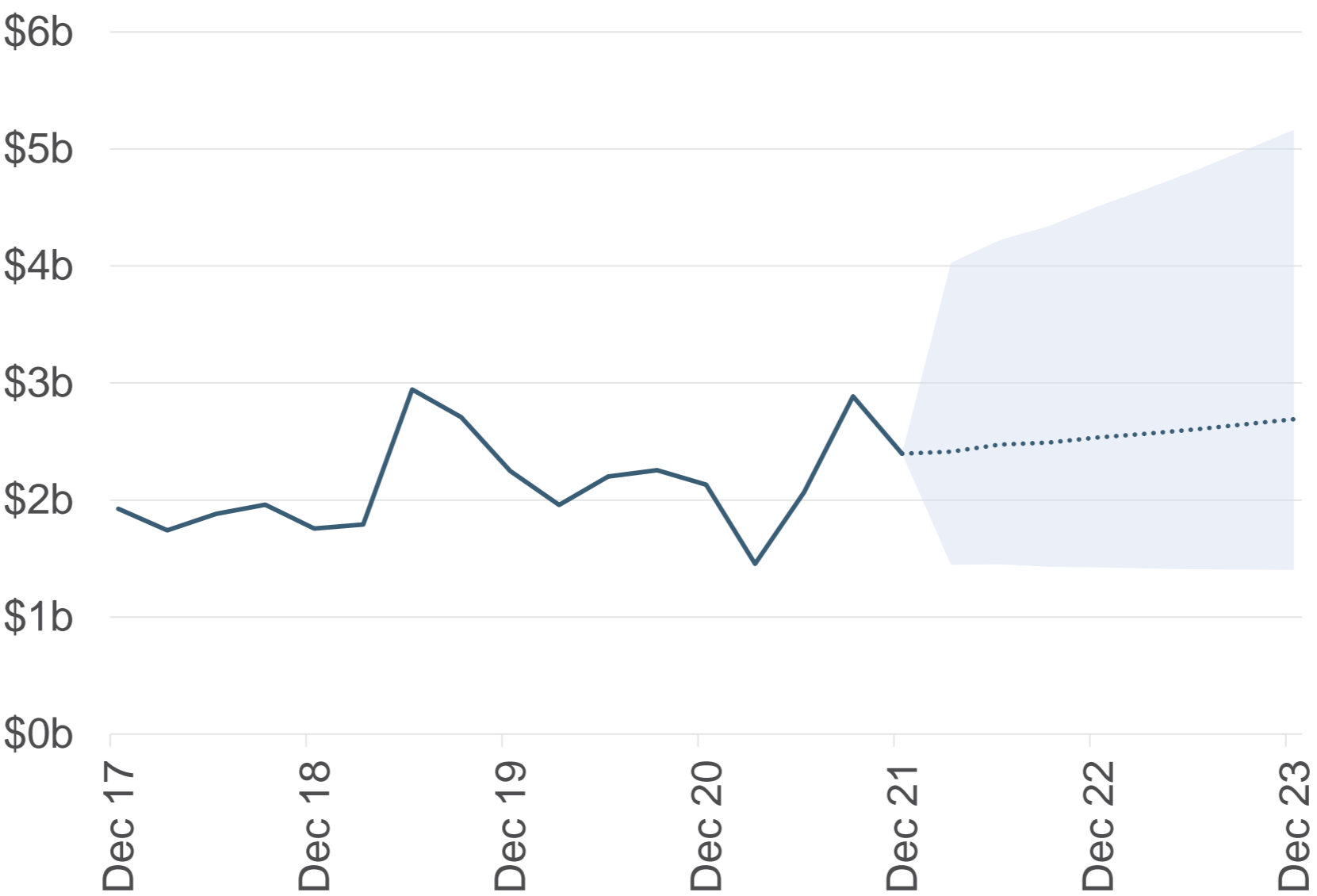
Residential Building Approvals, Qtly, Queensland



Source: ABS, CSQ

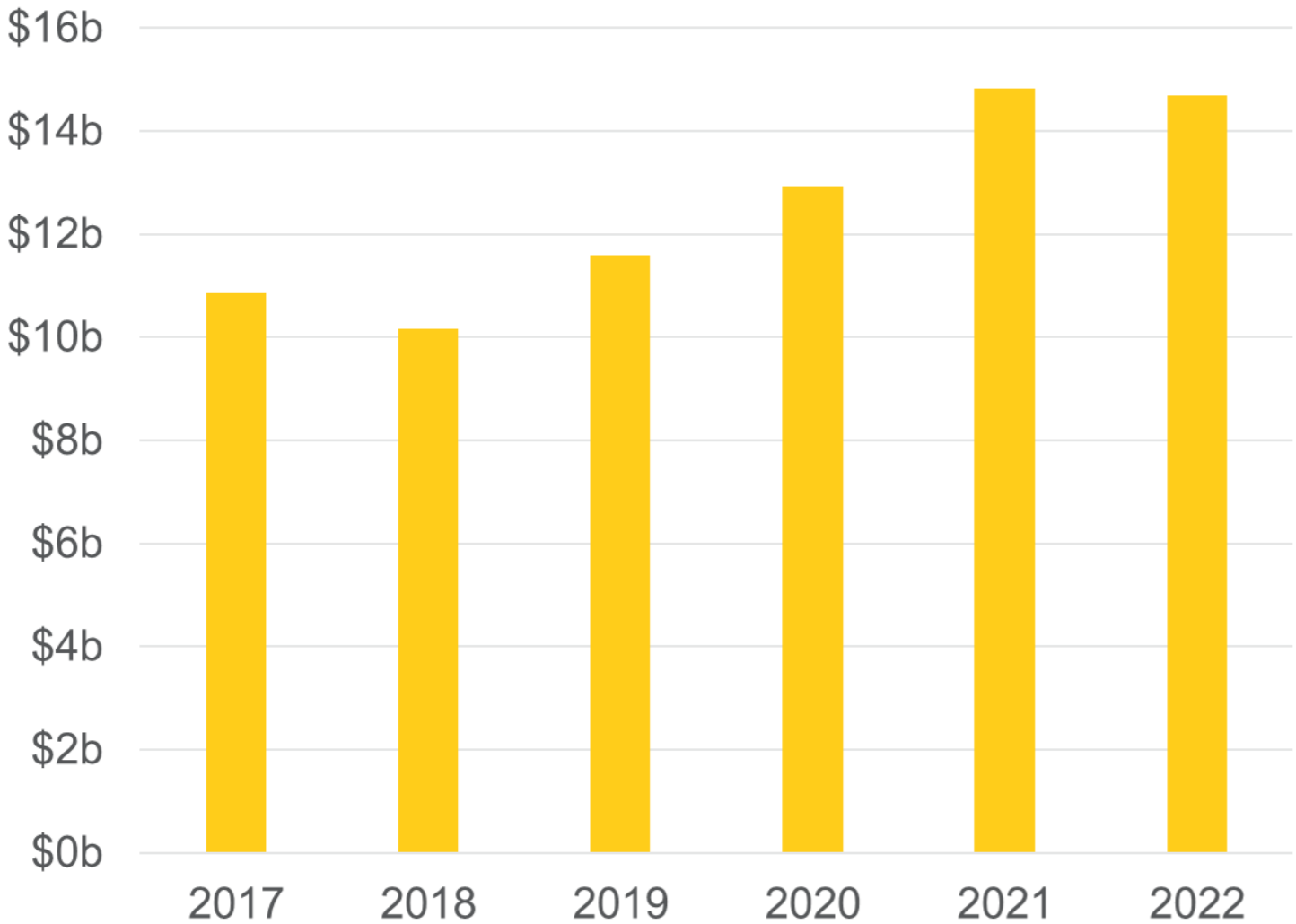
The Next Big Thing

Non-Residential Building Approvals, Qtly, Queensland

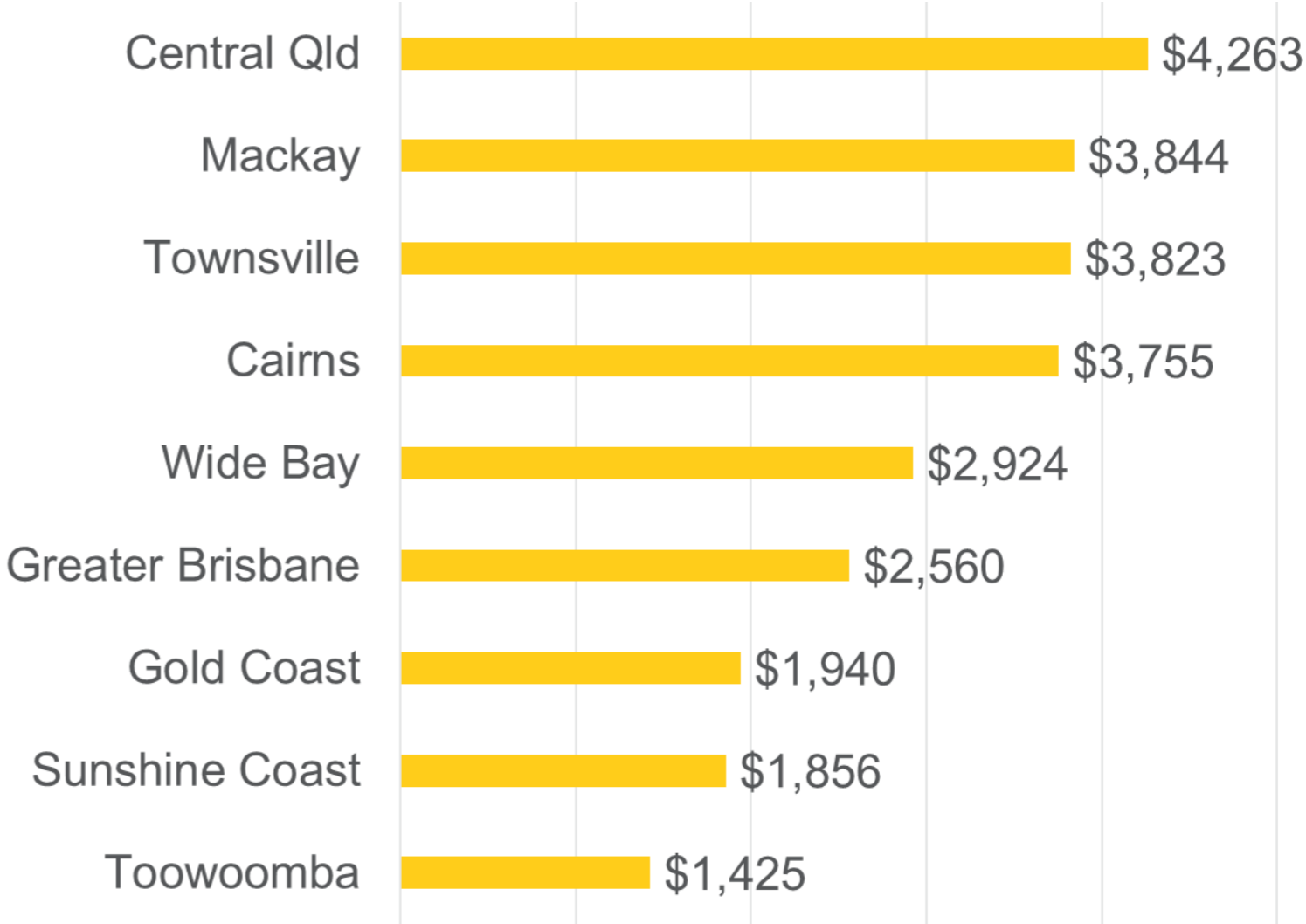


Government Spend A Key Driver

Queensland Government CAPEX Budget



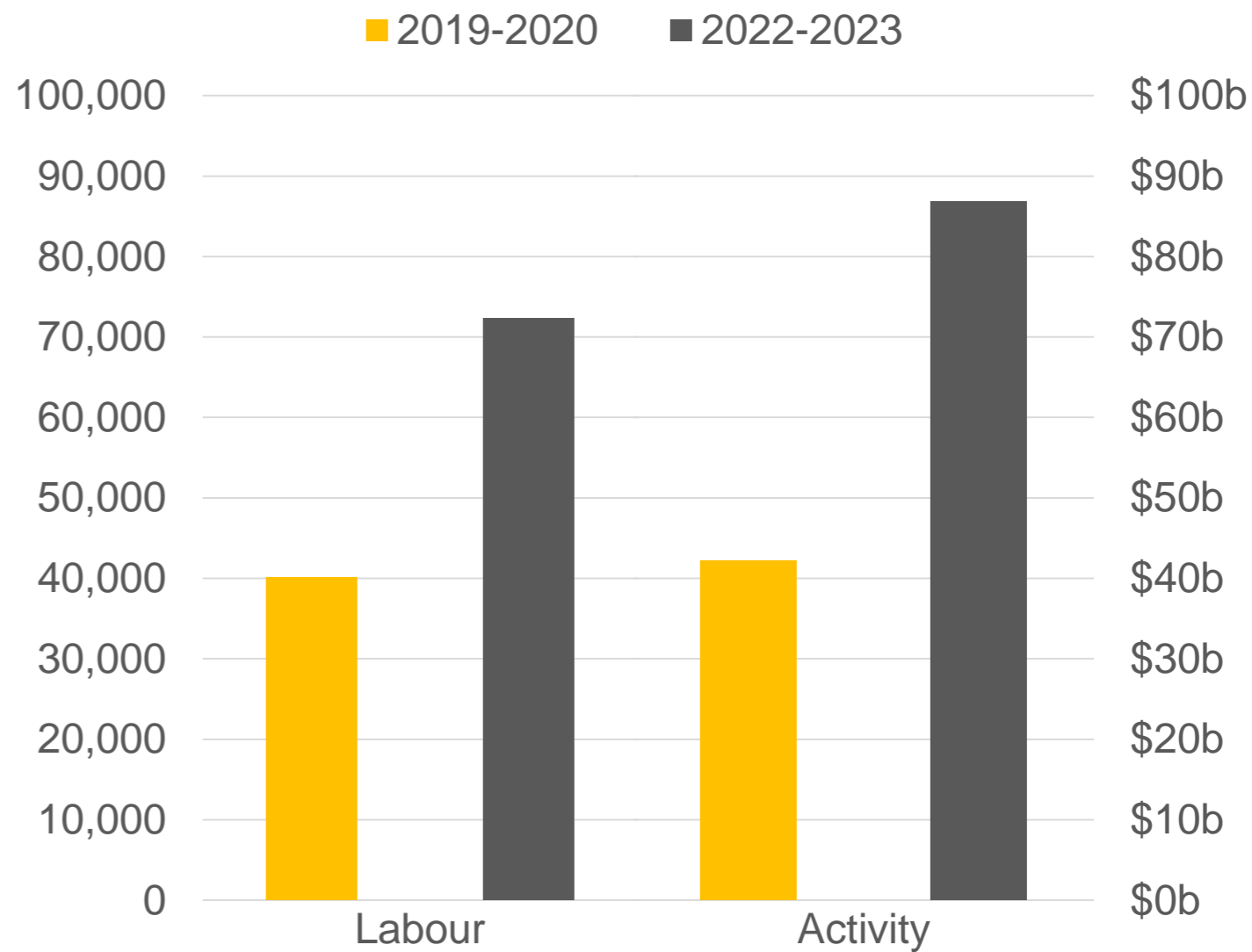
Queensland Government CAPEX per Capita, 2021-22



Data: Queensland Treasury, ABS

Major Projects Pipeline

Major Projects Pipeline, Queensland



Trend #2 Takeaway

2022 will see a lot of houses being built but much fewer contracts being signed. Now is the time to look forward to capturing your share of the major project investment pie.

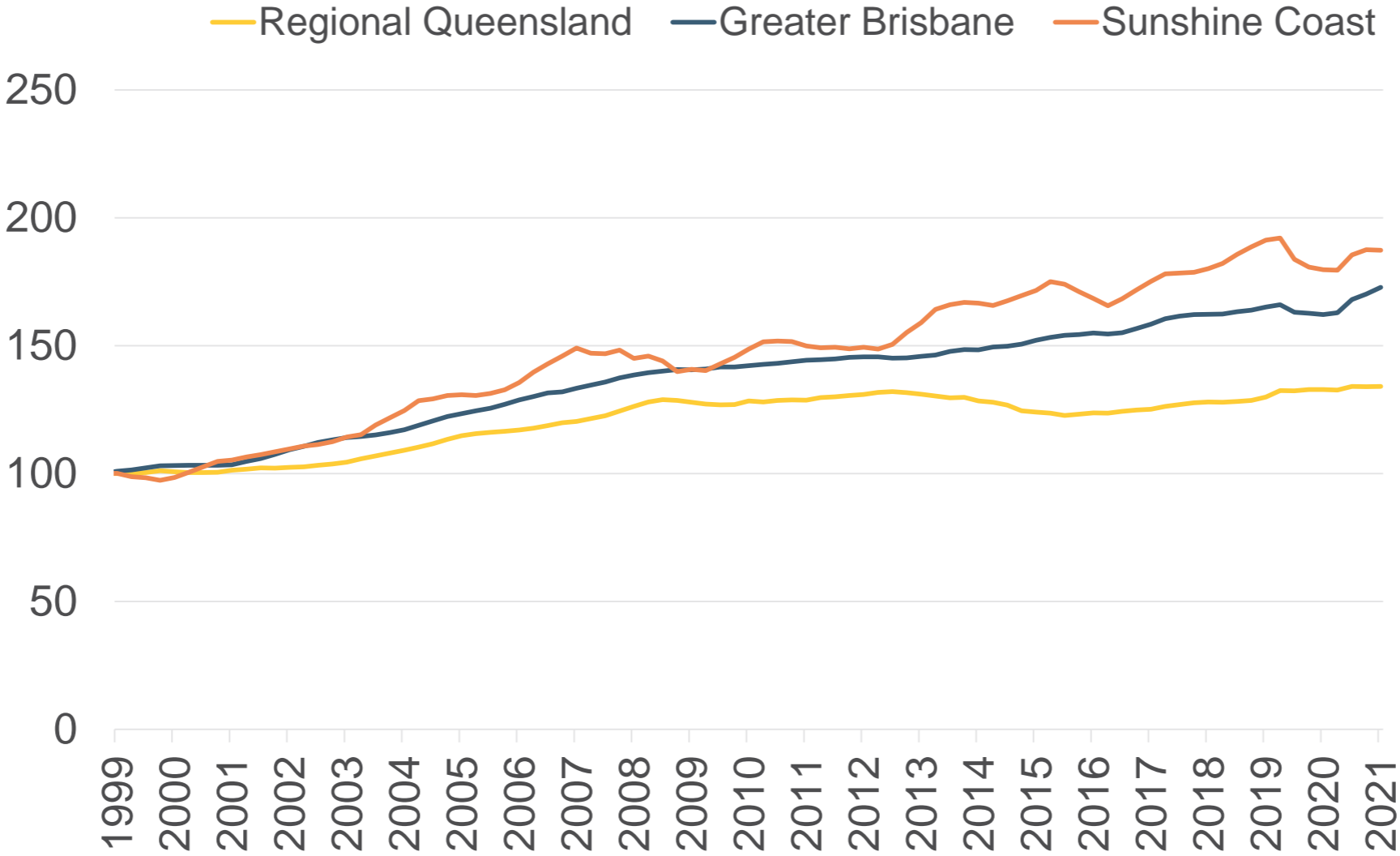


Trend #3

Professionalisation Drives Regional Growth

Regional Decline Is Real

Employment Growth



The Professional Factor



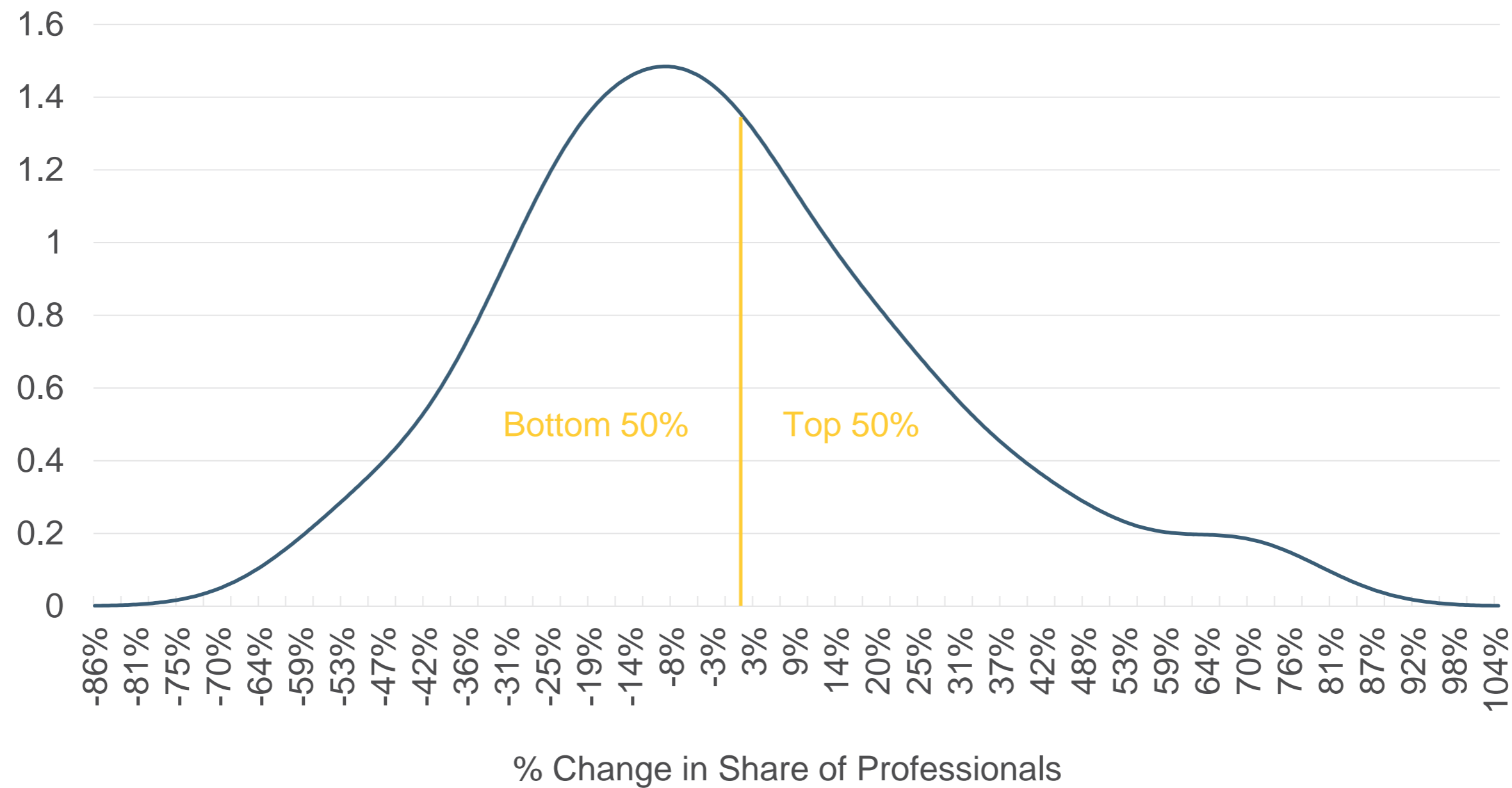
Jobs Growth 2006-2016

Australia	15%
Regional Australia (avg)	5.6%
Sunshine Coast	24%

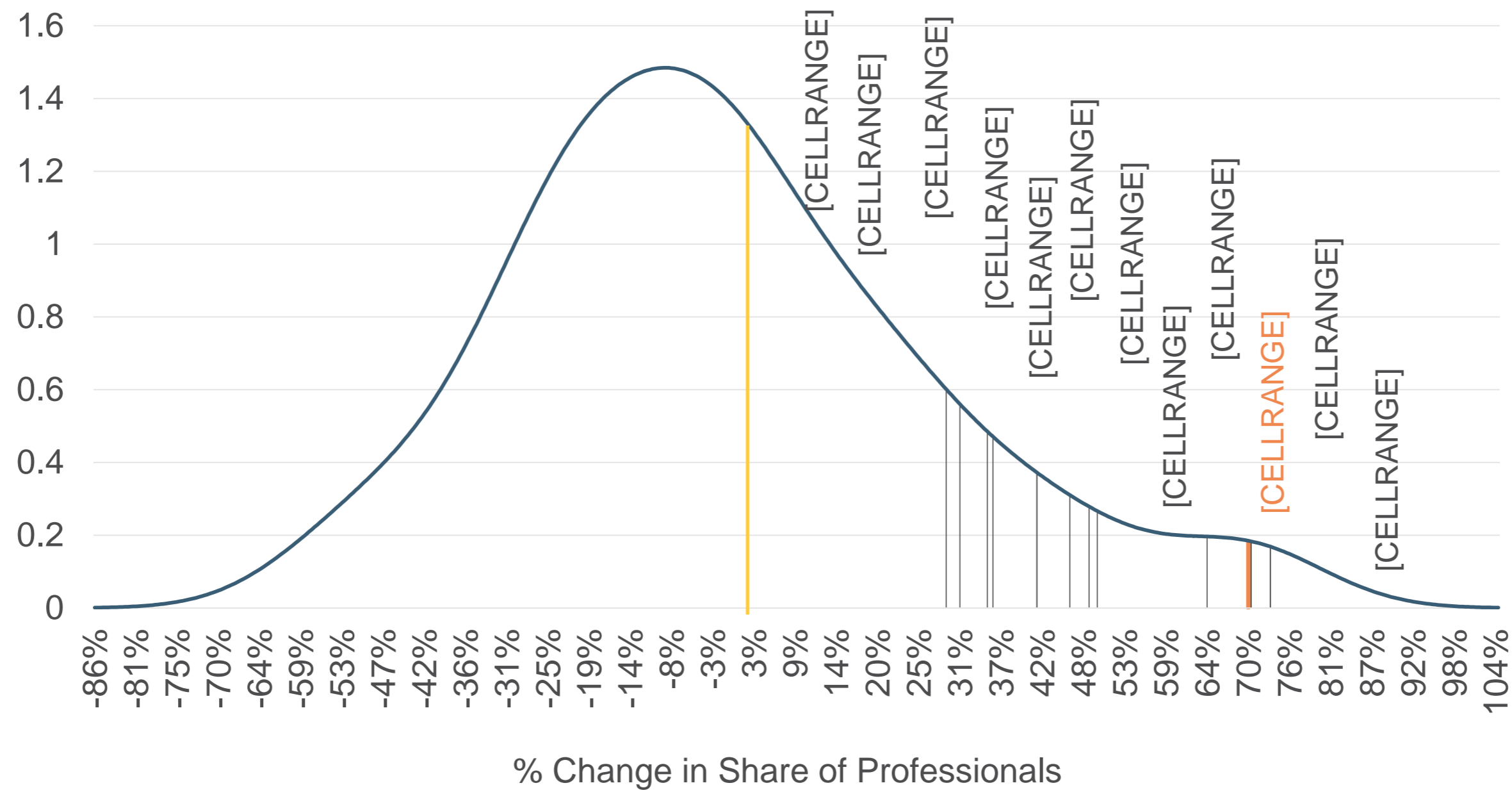
Professionalisation explains:

- 46% of the city-region difference
- 25% of Sunshine Coast's outperformance

Professionalisation



Professionalisation



Trend #3 Takeaway

Keep doing what you're doing. The focus should be on attracting high-skill, professional workers and the types of businesses that employ them.

Trend #4

Internal Migration Boom

Sunshine Coast, 2019

26,153

Interstate Arrivals

– 19,782

Interstate Departures

6,371

Net Interstate Migration

How You Rank

Region	NIM
Sunshine Coast	1.7%
Geelong	1.6%
Ipswich	1.5%
South East	1.4%
Sydney - Baulkham Hills and Hawkesbury	1.2%
Moreton Bay - North	1.2%
Moreton Bay - South	1.1%
Mid North Coast	1.0%
Brisbane Inner City	1.0%
Ballarat	1.0%
Southern Highlands and Shoalhaven	1.0%
Latrobe - Gippsland	1.0%
Melbourne - North West	0.9%
Bendigo	0.9%
Gold Coast	0.9%
Mandurah	0.9%

Note: % change on prior year population

Origins and Destinations

Where They Come From

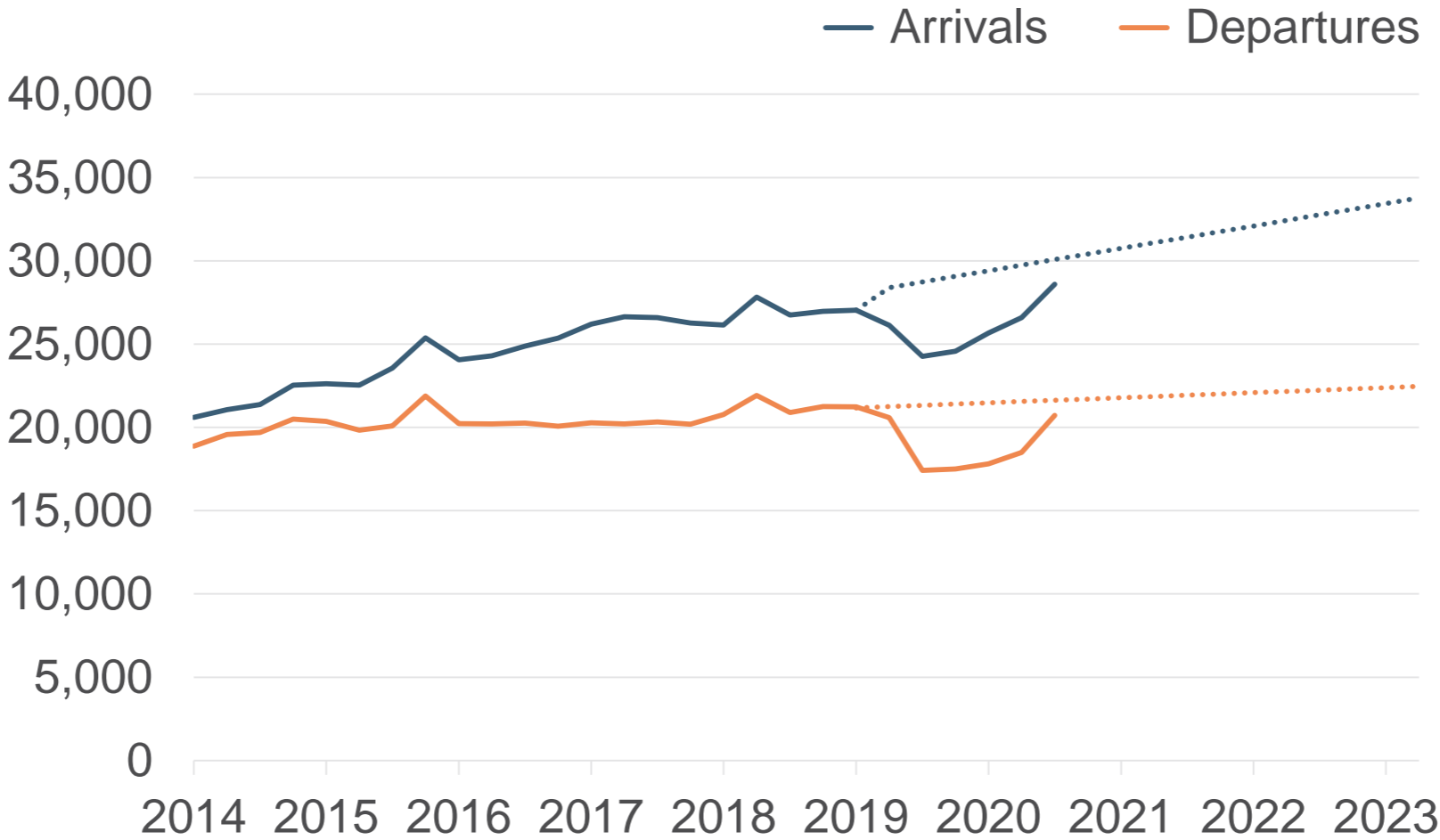
Region	No.	Share
Brisbane	8622	33.0%
Rest of Qld	7698	29.4%
Sydney	2567	9.8%
Rest of NSW	2275	8.7%
Melbourne	1689	6.5%
Rest of Vic	1000	3.8%
Perth	471	1.8%
Adelaide	398	1.5%
NT	377	1.4%
ACT	360	1.4%
Tasmania	330	1.3%
Rest of WA	268	1.0%
Rest of SA	98	0.4%

Where They Leave To

Region	No.	Share
Brisbane	7597	38.4%
Rest of Qld	6209	31.4%
Rest of NSW	1502	7.6%
Melbourne	1122	5.7%
Sydney	1003	5.1%
Rest of Vic	647	3.3%
Tasmania	354	1.8%
Perth	320	1.6%
NT	290	1.5%
ACT	226	1.1%
Adelaide	210	1.1%
Rest of WA	200	1.0%
Rest of SA	102	0.5%

A Northern Exodus?

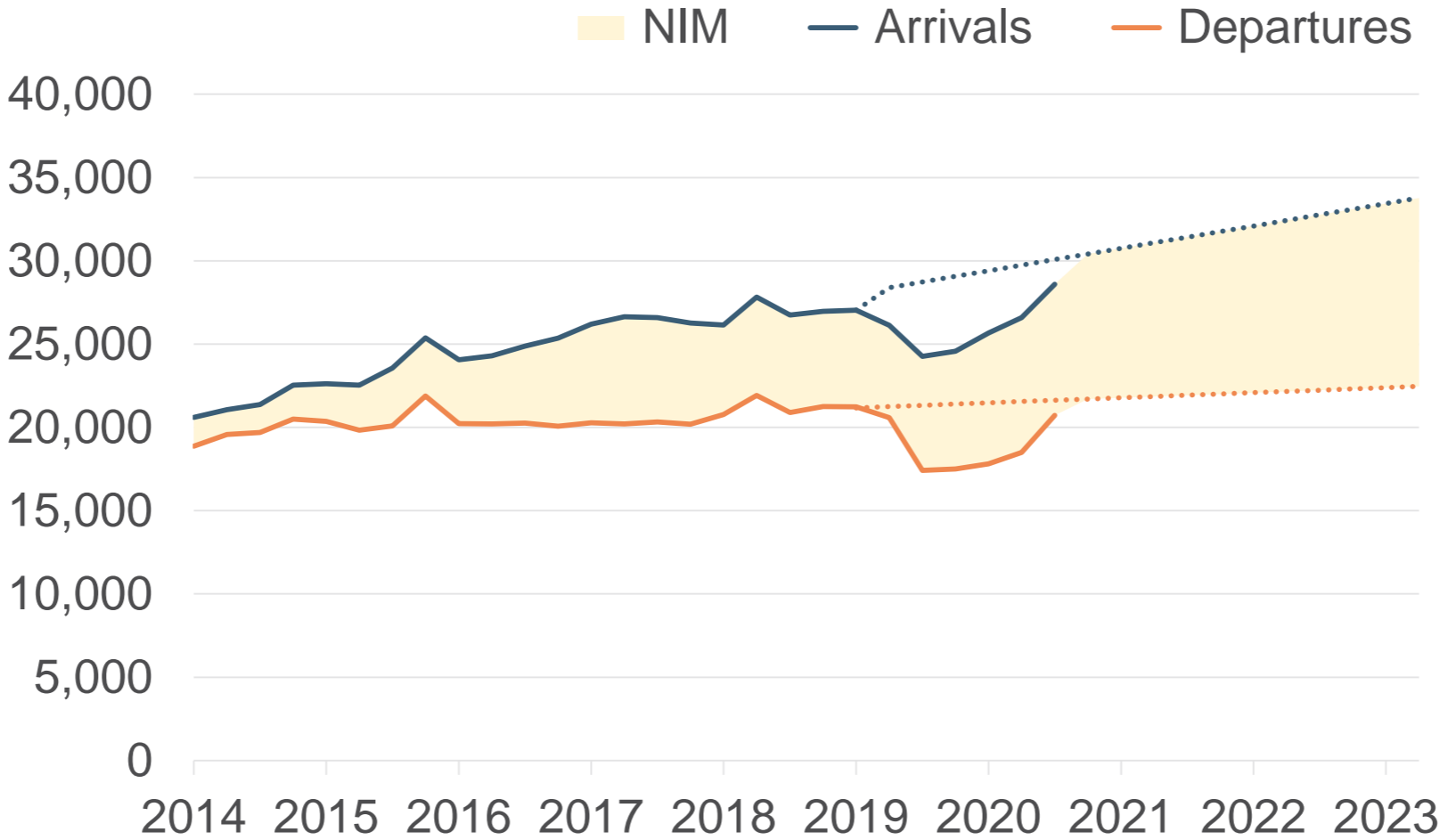
Queensland Interstate Migration Flows



Note: quarterly data, year ending March

A Northern Exodus?

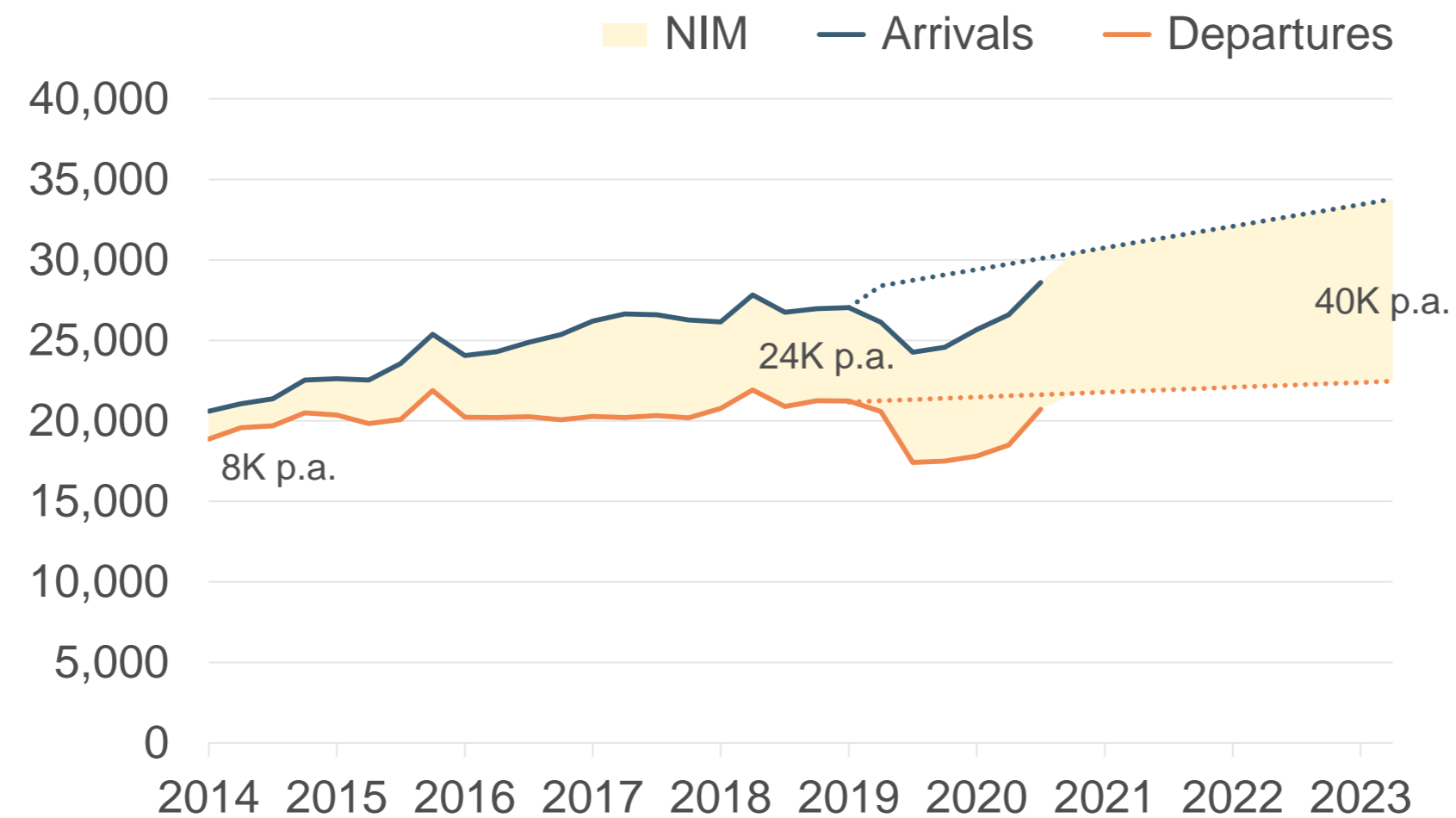
Queensland Interstate Migration Flows



Note: quarterly data, year ending Sept

A Northern Exodus?

Queensland Interstate Migration Flows



Note: quarterly data, year ending Sept

Trend #4 Takeaway

Migration to the Sunshine Coast will continue to be strong. Managing the risks of it being *too* strong should be a key priority.



Thank You